

Expertise			
Lot/ Area of Expertise (Tick)	Specific Skills (Tick)	Lot/ Area of Expertise (Tick)	Specific Skills (Tick)
<input type="checkbox"/> Value Chain & Commodity Trading	<input type="checkbox"/> warehouse management <input type="checkbox"/> Inventory management <input type="checkbox"/> Market Research <input type="checkbox"/> Value chain adaptation <input type="checkbox"/> Procurement & purchasing <input type="checkbox"/> Logistics <input type="checkbox"/> Global training	<input type="checkbox"/> Business Marketing	<input type="checkbox"/> Product Packaging, Labelling & Branding <input type="checkbox"/> Product Development <input type="checkbox"/> Marketing plan <input type="checkbox"/> Market Assessment <input type="checkbox"/> Sales & Marketing
<input type="checkbox"/> Climate Smart Agriculture	<input type="checkbox"/> Global GAP <input type="checkbox"/> Irrigation <input type="checkbox"/> Post harvest Management <input type="checkbox"/> Organic farming <input type="checkbox"/> Farm Mechanization	<input type="checkbox"/> Contract Management	<input type="checkbox"/> Contracting <input type="checkbox"/> Negotiation <input type="checkbox"/> Risk management <input type="checkbox"/> Conflict resolution management <input type="checkbox"/> Relationship management
<input type="checkbox"/> Entrepreneurship	<input type="checkbox"/> Business management <input type="checkbox"/> Teamwork and leadership <input type="checkbox"/> Communication & listening. <input type="checkbox"/> Customer service <input type="checkbox"/> Financial management. <input type="checkbox"/> Analytical & problem-solving skills. <input type="checkbox"/> Critical thinking <input type="checkbox"/> Strategic thinking & planning	<input type="checkbox"/> Food and safety quality	<input type="checkbox"/> Value addition <input type="checkbox"/> HACCP <input type="checkbox"/> Food Safety <input type="checkbox"/> Voluntary and Private Standards <input type="checkbox"/> Best Manufacturing Practices
<input type="checkbox"/> Financial Management	<input type="checkbox"/> Financial statements <input type="checkbox"/> Tax Computation <input type="checkbox"/> Financial modeling <input type="checkbox"/> Auditing <input type="checkbox"/> Financial systems <input type="checkbox"/> Company Valuation	<input type="checkbox"/> Post-harvest management-	<input type="checkbox"/> Quality management <input type="checkbox"/> Post harvest handling <input type="checkbox"/> Packaging <input type="checkbox"/> Disease management <input type="checkbox"/> Storing <input type="checkbox"/> Sales management <input type="checkbox"/> Transport
<input type="checkbox"/> Financial Literacy	<input type="checkbox"/> Financial Literacy <input type="checkbox"/> Investment proposals <input type="checkbox"/> Capital Sourcing <input type="checkbox"/> Decision Support on Investments	<input type="checkbox"/> Rural and Community Development	<input type="checkbox"/> Stakeholder management <input type="checkbox"/> Conflict management <input type="checkbox"/> Leadership <input type="checkbox"/> Group organisation and management

Applicant's Affiliation:

List the organisations/companies you are affiliated with providing the consulting services:

Company affiliated	Services provided	Frequency in a year

<p><u>List the reasons, you want to work with Tradeline in the engagement?</u></p> <p>1.</p> <p>2.</p> <p>3.</p> <p>4.</p> <p>5.</p>
<p><u>Tick the clients that you prefer most to provide your services.</u></p> <p><input type="checkbox"/> Individual Rural Farmers <input type="checkbox"/> Rural Farmers in Groups <input type="checkbox"/> Urban Individual MSME</p> <p><input type="checkbox"/> Rural Individual MSME <input type="checkbox"/> Rural Youth MSME <input type="checkbox"/> Urban Youth MSME</p> <p><input type="checkbox"/> Rural Women MSME <input type="checkbox"/> Urban Women MSME [</p> <p><input type="checkbox"/> Other (<i>specify</i>)</p>
<p><u>List the reasons for the selection from above.</u></p> <p>1.</p> <p>2.</p> <p>3.</p> <p>4.</p> <p>5.</p>
<p><u>Tick the services that you prefer mostly.</u></p> <p><input type="checkbox"/> Development of tools <input type="checkbox"/> Training <input type="checkbox"/> Development of procedure Manuals <input type="checkbox"/> Coaching/Guidance [</p> <p><input type="checkbox"/> Information sharing [<input type="checkbox"/> Technical Assistance [<input type="checkbox"/> Linkages Facilitations [<input type="checkbox"/> Other (<i>Specify</i>)</p>

Reference Information

Enter the following information for clients you serviced with in the last three (3) years:

First reference

Client Name: _____

Contact Person: _____

Telephone: _____ email: _____

Assignment type: _____

Your role in the assignment: _____

Contract Value (MWK): _____ Date Completed: _____

Second reference

Client Name: _____

Contact Person: _____

Telephone: _____ email: _____

Assignment type: _____

Your role in the assignment: _____

Contract Value (MWK): _____ Date Completed: _____

Third reference

Client Name: _____

Contact Person: _____

Telephone: _____ email: _____

Assignment type: _____

Your role in the assignment: _____

Contract Value (MWK): _____ Date Completed: _____

Declaration

By signing below, I declare that the information provided in this document and attachments are true and complete. I am aware that it is on this basis of the information that I have provided that Tradeline will make its decision whether or not to shortlist me. I authorize Tradeline to make verification of the information provided where need arises. I acknowledge that this form does not constitute an offer or acceptance of consultancy assignment in terms of any legislation relating to the provision of the services.

Signature of Applicant: _____ Date: _____

Print Name: _____

Payment Details

Date of payment: _____ Reference: _____ Depositor: _____